SCHEDULE 1

Regulation 3(1)(b)

GRANTS FOR MARKETING OF QUALITY AGRICULTURAL PRODUCTS

The purposes for which grant may be paid in accordance with regulation 3(1)(b) of these Regulations are—

1. Marketing material

The origination and complete production costs of sales brochures, leaflets, labelling, point of sale material or promotional videos and advertising and distribution costs associated with marketing.

2. Trade shows and exhibitions

Attendance as an exhibitor at an approved trade show or exhibition including costs related to stand space and structure, carpeting, furniture hire, electrics, graphics, refrigeration, freight or carriage.

3. Market consultancy and market research

Consultant's fees, charges in respect of general marketing advice, market research and the production of marketing plans.

4. Marketing groups

Establishing new co-operatives, associations, limited companies or partnerships, preparation of a business plan.

5. Product development

Developing new, or improving existing, products or services, technical research and development, product testing, packaging and design.

6. Educational and sales visits

Visits aimed at increasing awareness of current trends and market opportunities.

SCHEDULE 2

Regulation 5(1)(c)

CRITERIA FOR CONSIDERATION OF APPLICATIONS FOR GRANT

- 1. The proper extent to which the grant is required to enable the investment or project to proceed.
- **2.** The extent to which the investment or project meets minimum standards regarding the environment, hygiene and animal welfare as appropriate.
- **3.** The extent to which a lasting share of the benefits of the project will accrue to primary producers.
 - **4.** The economic viability of the investment or project.
 - **5.** Whether normal market outlets for the products concerned can be found.
 - **6.** Whether the investment or project–
 - (a) leads to the production of new products, new markets or innovation packaging or branding;
 - (b) involves the use of organic products;
 - (c) increases the value derived from by-products or waste;
 - (d) involves products designed for export markets;
 - (e) shortens the food chain, by linking producers with processors;

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- (f) involves collaborative marketing;
- (g) will result in value being added to farm produce;
- (h) creates or safeguards employment;
- (i) makes a significant contribution to the local economy;
- (j) results in healthier foods or products; or
- (k) increases the consumption of healthy foods and improves the diet.